

**ABC Corporation, Inc.**  
**Statement of Revenue and Expense**  
**For the Three Months Ended**  
**March 31, 2000 And 1999**

	<b>2000</b>	<b>1999</b>	<b>Variance</b>
<b>INCOME</b>			
Sales	\$ <u>79,492.84</u>	\$ <u>69,152.88</u>	\$ <u>10,339.96</u>
 TOTAL INCOME	 <u>79,492.84</u>	 <u>69,152.88</u>	 <u>10,339.96</u>
 <b>COST OF SALES</b>			
Purchases	30,521.64	27,149.01	(3,372.63)
Direct Labor	<u>9,000.00</u>	<u>9,000.00</u>	<u>0.00</u>
 TOTAL COST OF SALES	 <u>39,521.64</u>	 <u>36,149.01</u>	 <u>(3,372.63)</u>
 Gross Profit	 <u>39,971.20</u>	 <u>33,003.87</u>	 <u>6,967.33</u>
 <b>OPERATING EXPENSES</b>			
Advertising	125.00	125.00	0.00
Amortization	12.51	12.51	0.00
Bank Charges	39.46	41.52	2.06
Contributions	50.00	50.00	0.00
Depreciation	2,594.37	2,594.37	0.00
Dues & Subscriptions	200.00	200.00	0.00
Entertainment	490.58	351.20	(139.38)
Insurance - Health	375.36	425.36	50.00
Insurance - Vehicles	650.88	650.88	0.00
Interest	1,325.42	1,591.90	266.48
Office Supplies	259.53	229.01	(30.52)
Officer's Salary	12,000.00	12,000.00	0.00
On-Line Service	89.85	89.85	0.00
Parking	195.00	195.00	0.00
Professional Fees	1,405.00	1,295.00	(110.00)
Rent	3,300.00	3,300.00	0.00
Taxes - Payroll	2,014.27	2,018.85	4.58
Telephone	228.70	157.02	(71.68)
Telephone - Mobile	157.68	130.92	(26.76)
Vehicle - Gas	502.06	463.78	(38.28)
Vending	<u>75.12</u>	<u>35.45</u>	<u>(39.67)</u>
 TOTAL OPERATING EXPENSES	 <u>26,090.79</u>	 <u>25,957.62</u>	 <u>(133.17)</u>
 Income From Operations	 <u>13,880.41</u>	 <u>7,046.25</u>	 <u>6,834.16</u>

**SEE ACCOUNTANT'S REPORT**  
**SMITH & JONES, CPA's**

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	2000	1999	Variance
<b>OTHER (INCOME)/EXPENSE</b>			
Interest Income	\$ (670.26)	\$ (670.26)	\$ 0.00
Penalties	<u>25.00</u>	<u>25.00</u>	<u>0.00</u>
 TOTAL OTHER (INCOME)/EXPENSE	 <u>(645.26)</u>	 <u>(645.26)</u>	 <u>0.00</u>
 Net Income	 <u>\$ 14,525.67</u>	 <u>\$ 7,691.51</u>	 <u>\$ 6,834.16</u>
 Retained Earnings - Beginning	 <u>152,608.10</u>	 <u>128,988.93</u>	 <u>(23,619.17)</u>
 Retained Earnings - Ending	 <u>\$ 167,133.77</u>	 <u>\$ 136,680.44</u>	 <u>\$ (16,785.01)</u>

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